

The Organization

So Internet

The Challenge

- Secure Remote Access
- Ease of use for end users
- Work across as many different environments as possible

The Solution

- Aventail EX 750 SSL-VPN
- 25-user licence
- 24x7 support

The Results

- Happy and confident end users
- Saved money on admin time
- Easy implementation

So Internet (a division of M247 Ltd) is consistently rated in top 10 ISPs in the UK and is always looking to provide customized, high quality solutions to their customers. When presented with the need to provide a remote access solution for at least one customer, but with the view to offer to all customers, So Internet used their SonicWALL expertise to find a wide ranging, flexible solution.

The Challenge

Encouraging customers to avoid slow connectivity issues by centralizing their servers in So Internet's data centre suite is a normal occurrence for So Internet, but the challenge is to constantly be able to ensure security across a variety of sources including Apple Macs, PCs and internet cafes.

When presented with one customer who had to be able to tap into a solution that worked in as many environments, So Internet's solutions were pushed even further. As always the ease of management and ease of use for a large number of end users were also key criteria.

The Solution

Having already attended a SonicWALL Aventail presentation, Paul Sillars, Managing Director at So Internet, knew that the SonicWALL Aventail EX750 SSL-VPN would do everything that was required not just for the one initial customer, but as a long term flexible solution that could be offered to many customers. Despite having looked at other technologies Paul knew that SonicWALL was a known and trusted brand that had proved itself with robust solutions before. The criteria of ease of use was totally met in the EX750 and the easy implementation coupled with the end point control meant that the installation was initially straightforward, later there were a few technical complications but these were easily rectified with the help of SonicWALL's telephone support team. It took only 6 weeks for the end users to be comfortable with the technology and so, based on this initial experience, it was rolled out to other customers. From the initial customer there are now between 25 – 50 users, but more customers have taken advantage of the service.

So Internet

"We would not hesitate to recommend this solution to other companies, and indeed have already done so internally by offering it to other customers of ours. It does exactly what it's meant to do, and is incredibly easy to use."

The Result

The decision to go with this solution has paid off. There was a low number of support calls that came through from the end user after implementation and very quickly no further support from our side was required by the end users. We have also saved time and therefore money in the reduced amount of admin time required, we are now at the point of using only 1 hour of admin every two weeks. That is where the money is saved in comparison with other solutions which would require far more admin time.

Future Plans

What we have now is a reliable and totally scalable solution where we can pull in other Aventails in the range to scale up what we offer.

SonicWALL's line-up of dynamic security solutions



NETWORK
SECURITY



SECURE
REMOTE ACCESS



WEB AND E-MAIL
SECURITY



BACKUP
AND RECOVERY



POLICY AND
MANAGEMENT

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